





## What we offer you in our Internship

OUI has created a new and exciting opportunity for an internship working with our core Licensing & Ventures (L&V) Group. During your time with OUI, you will work on at least two real world technology transfer and commercialisation projects from Oxford University to industry. Working with the rest of the L&V team and university researchers you will:

- Understand the technologies;
- Research the potential markets and industries for those technologies;
- Evaluate the commercial opportunities and the competitive landscape.

Informed by the above activities, you will also:

- Develop and implement sales and marketing strategies for each technology;
- Create marketing materials to best promote, pitch and license the technology to the prospective customers;
- Identify and contact senior executives in prospective customer companies;
- Pitch the technologies to prospective customers;
- And be actively involved in the resulting licensing negotiations.

Throughout your time at OUI, you will gain a wealth of experience in the commercialisation of projects, receiving training and mentoring to develop your technology transfer skills and build awareness and understanding of the key principles and requirements of this exciting industry.



## What skills and experience you need to bring?

Innovation is a broad and diverse family. You should be enrolled on a degree or post graduate programme; in any discipline, have an enquiring mind and a keen interest in how university research can create positive societal or environmental impact.

You will demonstrate a passion for entrepreneurship and enterprise, and ideally possess some experience in related activities. You must be able to demonstrate that your internship will be fully funded by an approved third-party scheme<sup>1</sup> and be available to work on a 3 month full-time or 6 month part-time basis. You will also need to demonstrate excellent interpersonal and relationship management skills and strong communication skills; both verbal and written.

## Application Process

Please send your CV with an accompanying letter stating relevant experience and interests to [Brendan.Ludden@innovation.ox.ac.uk](mailto:Brendan.Ludden@innovation.ox.ac.uk). This is an open call with no specific deadline<sup>2</sup>. OUI has adopted hybrid working and you will be expected to work at least 50% of your time in the Oxford office and the remainder from home.

## Useful Links



Discover the way we work in this video [OUI Annual Reviews](#)



[OUI Innovation Insights](#)



[OUI Guide for Researchers](#)

<sup>1</sup>For DTP internships, OUI is dependent on the DTP host institution to provide full maintenance funding. OUI are unable to accept self-funded internship candidates.

<sup>2</sup>OUI's ability to grant placements is dependent on the number of active internships running at a given time.